

## PRESS RELEASE

### **IS.Teledata Italia and Sol-Tec Sign Commercial and Technological Agreement**

#### **Partnership to Provide Prime Content and Customised Applications**

**Milan, 21. April 2004** – IS.Teledata S.r.l. and Sol-Tec Soluzioni Tecnologiche, the system integrator specialising in consultancy and software solutions for online financial services, signed a letter of intent for the technological integration of joint services and solutions and their promotion.

After evaluating and integrating their respective technologies, they will be able to offer fully integrated solutions powered by Sol-Tec technologies and IS.Teledata contents, delivered via the platform IS.Market Data Gateway, to existing and potential customers.

The agreement also stipulates further areas of cooperation: IS.Teledata S.r.l. will provide Sol-Tec with a raw data feed for the implementation of joint demo services and solutions. A marketing campaign will promote the products and services of the two companies.

"We are truly excited about the cooperation with Sol-Tec", says Giuseppe Donati, managing director of IS.Teledata S.r.l. "The integration of our data distribution platform, IS.Market Data Gateway, with Sol-Tec's technological solutions will yield significant synergy effects, especially to our customers. They will benefit from services that integrate as added value IS.Teledata S.r.l. contents and Sol-Tec technological know-how and expertise."

"IS.Teledata is a perfect match in our market", explains Aronne Vettor, Sol-Tec EVP Sales & Marketing. "Financial institutions are currently seeking ways to cut costs while delivering high quality services to their retail clients. Our financial data distribution and integration solutions add value through the integration of financial content from one of the most important providers, we can provide real support to our customers and help them to realise their strategic objectives."

#### **IS.Teledata Italia S.r.l.**

IS.Teledata Italia S.r.l. is the Italian branch of IS.Teledata AG, European largest provider of internet-based financial market information systems. The company arises from the merger of IS Innovative Software AG and OnVista Technologies GmbH. The corporation supports financial service providers with solutions and market data for professionals and customers. IS.Teledata provides a full range of products and services, from terminals and solutions for financial advisors and asset managers, websites and portals to powerful backend technologies for the distribution of financial market data. More than 260 employees in seven European countries are dedicated to the development and operations of professional solutions. In close cooperation, IS.Teledata helps its business customers to achieve their strategic goals by leveraging their strengths and

implementing their visions. Business customers benefit from an international partner network in which technology partners, content providers and research institutions join hands with IS.Teledata to increase efficiency in today's financial industry.

**Sol-Tec Soluzioni Tecnologiche Srl**

Sol-Tec Soluzioni Tecnologiche is a System Integrator offering to customers consultancy and support for the implementation of solutions addressed to online finance segment. Sol-Tec joins technological know-how, as a strength factor, and specific competencies related to the financial sector. Sol-Tec currently employs 70 people and, with reference to 2003, has a turnover of around 7,3 millions euros. Main customers for the financial business area are: Capitalia, FinecoGroup, Banca Fineco, IntesaTrade Sim, Banca Popolare di Milano, We@Bank, Banca Caboto, Centrosim, Seceti, C.I.L.M.E, FinanzAttiva Servizi.

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