

PRESS RELEASE

ABN AMRO Uses IS.Slider To Serve Consumer & Commercial Clients

Frankfurt, October 14, 2004 – The Dutch bank ABN AMRO has selected IS.Slider thanks to its flexible, modular business model and ease of use. Starting in October, professionals in retail offices and call centers use the Financial Desktop to serve individuals and small- to medium-sized enterprises. The roll-out marks IS.Teledata's entry into the Dutch professional market.

ABN AMRO, one of Europe's largest banks, wanted to replace the terminal solution of its Consumer & Commercial Clients business unit Netherlands. Following the corporate strategy of keeping software separate and independent of data vendors, the bank sought a solution suited to provide multi-vendor content.

In addition, the different user groups within the business unit have diverse requirements on functionality and market data: The two teams of call center agents serving the U.S. and Dutch markets need fast access to securities in these markets. The domestic financial advisors and retail professionals focus on several popular asset classes, such as funds, options and bonds.

Several international providers met head on in the pitch, vying for the contract. Despite no previous presence in the Netherlands, IS.Teledata prevailed.

Explains Simon van der Heijden from Global Procurement / Information Services at ABN AMRO: "IS.Teledata as a company showed to have a good customer focus and thorough understanding of our needs. After very satisfactory negotiation, development and implementation stages, we now have a brand-new market data solution delivered within the original planning."

Christian Thier, Divisional Sales Manager of IS.Teledata AG, adds: "We are very proud to have gained the trust of such a renowned client as ABN AMRO. We are confident that our solution will continue to serve ABN AMRO as the flexible business model allows scaling internationally into local and functional business units."

ABN AMRO found IS.Slider to be the most flexible solution: Its user-based entitlement enables the customer to pick and choose content per user and month. Instead of binding banks to long-term contracts for outsized data packages, ABN AMRO can choose to change any user's data subscription monthly, selecting exactly the required exchanges, contributors and other data providers and (where available) the specific data quality.

The bank was particularly impressed by the feature-rich, customisable functionality of IS.Slider. Ingolf Vree at ABN AMRO's Investment Products division states: "IS.Slider convinced us with its professional functions and

possibilities which it offers to our advisors. Thanks to its multi-vendor capabilities and flexible invoicing, we can control cost in an optimal way."

Its interactive user interface enable individual users to build their own market data screens and allow teams to share them. Thus IS.Slider benefits various usage cases and supports workflows of financial advisors. And because IS.Slider retrieves normalised data from the backend, it is independent of specific data providers and supports multi-vendor content.

ABN AMRO uses IS.Slider 1.5, the Financial Desktop of IS.Teledata. The interactive terminal solution provides market data and news to financial professionals in six European countries.

IS.Teledata AG

IS.Teledata AG is Europe's largest provider of Internet-based financial market information systems. The company arose from the merger of IS Innovative Software AG and OnVista Technologies GmbH. The corporation provides financial service providers with solutions and market data for professionals and customers. With more than 260 employees in seven European countries and a strong network of partners, the corporation helps more than 150 banks, brokers, portals and media agencies to achieve their strategic goals by leveraging their strengths and implementing their visions.

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