

PRESS RELEASE

Retail Banking

IS.Teledata Develops Online Financial Advice For Robeco

Portfolio Assist Optimises Investment Advice By Portfolio Analysis

Frankfurt, October 26, 2005 – IS.Teledata has developed and launched the new online financial advice software Portfolio Assist Version 2.0 for Dutch fund company Robeco. Portfolio Assist 2 helps banks to streamline advice processes for private clients. The application provides the necessary financial market data and methods to analyse portfolio structure and yields. IS.Teledata, Europe's largest provider of customisable financial information systems, has expanded the existing Portfolio Assist software. The most important new feature is the inclusion of the client's existing portfolios at the beginning of the advising process. The new software analyses existing positions across strategic asset classes like bonds, stocks and money markets and other criteria like regions and sectors. After registering the investment objectives and risk preferences of the client, the software calculates a strategic sample portfolio for comparison with the actual assets. The private client thus benefits from high-quality and individual investment advice.

Standard & Poor's Funds Database and Ratings

The direct comparison of actual and sample portfolio reveals needs for re-allocation in the portfolio at a glance. The advice can be further refined by tactical re-allocation by countries, regions and sectors. The software presents all portfolio key figures such as volatility, earnings per year and maximum loss for different time periods. Based on the findings, Portfolio Assist Version 2.0 creates specific funds-based investment suggestions. The funds comparison covers the complete funds universe and rankings and ratings by Standard & Poor's. For the suggested funds categories, Portfolio Assist determines rankings based on a well-tried selection algorithm that contains qualitative and quantitative elements. To ensure neutral behaviour, the software only includes the Robeco fund that scored best compared to all funds categories. Robeco, one of Europe's leading providers of asset management services, thus uses the tool to increase its reach and sales. The financial advisor can also present his own suggestions, by adding funds and comparing them. Portfolio Assist is used by Robeco's sales partners in Germany. Approximately 800 financial advisors in banks and savings banks as well as independent advisors employ the online advisory software.

“We are very satisfied with the success of Portfolio Assist. The software has been very well accepted by the many sales channels and their private clients. In addition to better customer retention, we benefit of course from the associated sales of our products,” says Kai Röhrli, who is responsible for marketing activities in Germany and for the development of the software. “It was only logical to take the software which has been first deployed in August one step further.”

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IS.Teledata AG

IS.Teledata AG is Europe's largest provider of customisable financial market information systems. About 150 retail banks, private banks, investment banks, issuers, asset managers, online brokers and media portals optimise business processes and costs using tailored content and interactive analysis of financial market data. IS.Teledata aggregates data from all asset classes and in-house content and integrates them into modular Internet and intranet applications and terminal solutions. Employees and customers of financial service providers thus benefit from relevant information and specific functionality in easy-to-use interfaces. IS.Teledata AG has 250 corporate employees in seven European countries. Revenues in 2004 were 35.7 million Euro.

Robeco

Robeco provides discretionary asset-management products and services, as well as a complete range of mutual funds to a large number of institutional and retail clients worldwide. Robeco's product range encompasses fixed-income and equity investments, as well as balanced accounts, money-market funds and alternative investments. Robeco distributes its funds for the retail market directly, and through other financial institutions. Several of its mutual funds, including the flagship Robeco N.V., are listed on major European stock exchanges such as Amsterdam, Paris, Frankfurt and London. Robeco services its clients not only from its head office in Rotterdam but also from its European offices in Belgium, France, Germany, Spain and Switzerland. In the United States, Robeco has offices in New York, Chicago and San Francisco (Weiss, Peck & Greer), Boston (Boston Partners), White Plains (Sage Capital Management) and Toledo (Harbor Capital Advisors), and in the Middle East it has an office in Bahrain. Robeco is the center for asset management with full operational independence within the Rabobank Group. The combination of the highest credit ratings from the major international rating agencies and the highest Sustainability Cluster Score within the banking sector reflects the high added value Robobank has always offered its investors, members, clients and employees.

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